

## 亞洲先鋒娛樂控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 8400)

## **APE Announces 2018 Annual Results**

Profit and Total Comprehensive Income Surged by 361% to HK\$20.7 million

(20 March 2019, Hong Kong) Asia Pioneer Entertainment Holdings Limited (stock code: **8400.HK**) and its subsidiaries (collectively referred to as "APE" or the "Group") announced its annual results for the financial year ended 31 December 2018 ("FY2018").

APE's profit and total comprehensive income surged by 361% to approximately HK\$20.7 million in FY2018 from approximately HK\$4.5 million in FY2017 (noting that FY2017 profits were impacted by listing expenses of approximately HK\$14.2 million).

Revenues for FY2018 increased by 27% to approximately HK\$110 million from approximately HK\$86.1 million for FY2017. The strong revenue growth was driven by continuous growth in the Group's core lines of businesses including sales and distribution of electronic gaming equipments (EGEs), which included two lease sales it made in Cambodia and Philippines; consulting services to equipment suppliers; repair of EGEs; and sales of refurbished machines.

In addition to the outstanding operating results achieved in FY2018, the Group also made exciting progress in business expansion in both Macau and overseas market.

For the overseas market, according to a recent industry report, Asia's mass gaming and slots market grew around 15% YoY in USD Gross Gaming Revenue for 2018, with the Philippines up 25% YoY and Cambodia up 32% YoY, both the fastest in the Asia markets.

**Mr. Allen Huie, APE's Chairman**, commented, "APE is a proven EGE company in Macau. It is always in our plans to leverage our product knowledge and experience in Macau to access the South East Asian markets. In the coming years, we were able to initiate our Asian expansion with lease sales in Cambodia and the Philippines, the two countries with rapid growth in EGEs."

While for the Macau market, APE has continued to introduce new products and games. In FY2018, APE introduced a new horse racing machine from Konami Australia to a casino client in Macau, securing two purchases. APE's consulting division also helped an EGE supplier to get

certification for several new games under development.

Mr. Herman Ng, APE's CEO and Executive Director, said, "Exploring and implementing new products and games are essential to the electronic gaming market. The Group needs to continuously seek new games that suit casinos and players. We feel confident that our experience will put us in a good position to bring new products and games, which will support APE's sustainable growth."

**Mr.** Ng added, "For the year forward ahead, we believe the Macau market will remain strong with continue demand from mass gaming market, as well as two planned new casino openings in Cotai, Macau. We also see bright growth prospects in Asian markets such as Philippines, Cambodia and Vietnam."

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## **About Asia Pioneer Entertainment Holdings Limited**

Asia Pioneer Entertainment Holdings Limited ("APE") is a total solutions provider of electronic gaming equipments ("EGEs") for land-based casinos in Macau SAR as well as other regions in Asia. EGEs include electronic table games ("ETGs") and electronic gaming machines ("EGMs" or "Slot Machines"). APE's business can be segmented into: (i) technical sales and distribution of EGEs to land-based casinos; (ii) the repair of EGEs and sale of spare parts; (iii) consultancy to suppliers or manufacturers of EGE products to the casino gaming supplier market, (iv) sales of refurbished EGMs, and (v) lease sales of EGEs to customers.

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